

To All Concerned Parties

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Performance Update for September 2016

Invincible Investment Corporation (“INV”) hereby announces its monthly and fiscal period to date performance for the hotel and residential assets.

1. Hotel Assets Overview

The hotel portfolio performance for the month of September 2016 is as follows; occupancy, ADR and RevPAR decreased by 1.0%, 5.4%, and 6.3% respectively, due to the poor weather and day configuration of the Silver Week holidays in September. The performance has shown modest growth for the December 2016 fiscal period to date (from July to September 2016), with ADR and RevPAR growth of 1.3% and 0.2% respectively while occupancy declined by 1.1% compared to the same period last year.

(Note) Based on properties stated in “3. Performance (Note 1)” below.

2. Residential Assets Overview

The residential portfolio recorded a high occupancy rate of 94.6% as of the end of September 2016 and 94.7% for the July to September 2016 period. The rent increase program continues to maintain progress as rents, compared with immediately preceding leases, increased by 1.3% for new leases and 0.9% for renewal leases while the retention rate for existing tenants was 84.8% from July to September 2016. NOI increased by 5.9% for the month of September 2016 (year-on-year), and increased by 5.0% for the December 2016 fiscal period to date compared to the same period last year.

(Note) Based on properties stated in “3. Performance (Note 9)” below; provided, however, that the rent increase and retention rate are based on 68 residential properties held by INV at the beginning of July 2016.

This English language notice is a translation of the Japanese-language notice released on October 25, 2016 and was prepared solely for the convenience of, and reference by, non-Japanese investors. It is not intended as an inducement or solicitation for investment. We caution readers to undertake investment decisions based on their own investigation and responsibility. This translation of the original Japanese-language notice is provided for informational purposes only, and no warranties or assurances are given regarding the accuracy or completeness of this English translation. Readers are advised to read the original Japanese-language notice. In the event of any discrepancy between this translation and the Japanese original, the latter shall prevail in all respects.

3. Performance

(1) Hotel Portfolio¹

	Fiscal period ending December 2016 Cumulative ² (A)	Fiscal period ended December 2015 Cumulative ³ (B)	Difference (A-B)	YoY Change
Occupancy Rate ⁴	91.9%	92.9%	-1.0%	-1.1%
ADR (JPY) ⁵	9,949	9,825	+124	+1.3%
RevPAR (JPY) ⁶	9,144	9,129	+15	+0.2%
Gross Revenue (JPY million)	5,835	5,801	+33	+0.6%
# of Properties	36	36	—	—

	September 2016 (C)	September 2015 (D)	Difference (C-D)	YoY Change
Occupancy Rate ⁴	90.6%	91.5%	-0.9%	-1.0%
ADR (JPY) ⁵	9,168	9,689	-521	-5.4%
RevPAR (JPY) ⁶	8,308	8,868	-560	-6.3%
Gross Revenue (JPY million)	1,768	1,842	-74	-4.0%
# of Properties	36	36	—	—

(2) Residential Portfolio⁹

	Fiscal period ending December 2016 Cumulative ² (A)	Fiscal period ended December 2015 Cumulative ³ (B)	Difference (A-B)	YoY Change
Occupancy Rate	94.7%	94.7%	—	—
Rent per Tsubo (JPY)	10,113	9,930	+183	+1.8%
# of Properties	63	63	—	—

	September 2016 (C)	September 2015 (D)	Difference (C-D)	YoY Change
Occupancy Rate	94.6%	95.6%	-1.0%	-1.1%
Rent per Tsubo (JPY)	10,119	9,928	+191	+1.9%
# of Properties	63	63	—	—

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- (Note 1) Based on 36 hotel properties; of the 48 hotel properties in our portfolio as of September 2016, 9 hotels with fixed-rent lease agreements as well as 3 hotels, which were renovated during the period from January 2015 to September 2016, are excluded. 9 hotels with fixed-rent lease agreements are D29 Super Hotel Shinbashi/ Karasumoriguchi, D33 Comfort Hotel Toyama, D36 Super Hotel Tokyo-JR Tachikawa Kitaguchi, D37 Super Hotel JR Ueno-iriyaguchi, D39 Comfort Hotel Kurosaki, D40 Comfort Hotel Maebashi, D41 Comfort Hotel Tsubamesanjo, D42 Comfort Hotel Kitami, and D48 Takamatsu Tokyu REI Hotel. In addition, 3 renovated hotels include D 43 Hotel MyStays Gotanda Station (closed due to renovation from March 1, 2015 to November 24, 2015), D38 Hotel MyStays Shinsaibashi (renovated from January 25, 2015 to March 31, 2015), and D01 Hotel MyStays Kanda (renovated from May 20, 2016 to August 22, 2016). Furthermore, the 2015 performance includes the pre-acquisition data for the properties acquired in 2015 and 2016, which was obtained from third-parties including previous owners.
- (Note 2) Cumulative figures from July 2016 to September 2016 are stated.
- (Note 3) Cumulative figures from July 2015 to September 2015 are stated.
- (Note 4) “Occupancy Rate” for hotel portfolio is calculated using the following formula:
room occupancy rate = total number of rooms occupied during the relevant period ÷ (aggregate number of rooms during the relevant period x number of business days during target period)
- (Note 5) “ADR,” or Average Daily Rate, is the value of the total room sales for a certain period (excluding service fees) divided by the total number of sold rooms for the same period.
- (Note 6) “RevPAR”, or Revenues Per Available Room, is calculated by dividing the total sales for a certain period by the aggregate number of rooms for the same period (rooms x number of days), and is the same figure as that of a product of ADR and occupancy rate.
- (Note 7) Percentages are rounded to one decimal place. ADR and RevPAR are rounded to the nearest yen and Gross Revenue is rounded down to the nearest million yen.
- (Note 8) For the details of performance for each asset, please visit INV’s website:
<http://www.invincible-inv.co.jp/eng/cms/review.html>
- (Note 9) Based on 63 residential properties owned as of the beginning of July 2015. Current portfolio consists of 68 residential properties, and the occupancy rate for the entire residential portfolio is 95.7% in September 2016.
- (Note 10) Cumulative occupancy rate for residential portfolio is calculated by dividing the sum of total leased area by the sum of total leasable area at the end of each month and the percentages are rounded to one decimal place. Cumulative rent per tsubo is calculated by dividing the total rental revenue including common area charges for each month by the sum of total leasable area at the end of each month.

Website of INV: <http://www.invincible-inv.co.jp/eng>